

We understand the emotional and financial sides of selling or buying a business.

M&A Business Advisors is a full-service Business Brokerage and M&A Advisory Firm and **The Leader in Business Sales & Acquisitions**. We specialize in the **CONFIDENTIAL** sale of privately owned businesses in a wide range of industries.

M&A Business Advisors is owned and operated by Managing Partners who are highly respected, experienced and recognized as some of the top producers and deal makers in the industry. We have joined forces to collaborate, share our knowledge and expertise and work as a "TEAM" to best represent business sellers and buyers. Our Managing Partners have also been instrumental in training some of the top Business Advisors in the industry. Our advisors have a wide range of backgrounds to serve our clients.

Our "Team Approach" has been instrumental in assisting our clientele in a wide range of industries. In addition, our experience allows us to have our thumb on the pulse of the ever-changing marketplace and understand the key factors that determine what the market will bear when it comes to value, terms and conditions. Rest assured that when you are working with M&A Business Advisors, you are working with **The Leader in Business Sales & Acquisitions**.

INDUSTRIES SERVED

Manufacturing	E-Commerce	Food & Beverage
Distribution	Software	Retail
Service	Health Care	Construction
Automotive	Technology	And Many Others

"This business has been in our family for over 50 years and it was a difficult decision to sell. I greatly appreciated all the time you and your team spent with us to make sure all our questions and concerns were addressed. You were always there to guide us through this complex process. You have become a friend and a trusted advisor to me and my family."

Maury Friedman, President, LA Box Manufacturer

"Matt sold my manufacturing business and prepared all of the documents. We opened and successfully closed escrow within 3 weeks. I am pleased with the results and with how Matt handled all aspects of the transaction. I would highly recommend Matt to anyone looking to sell their business."

Chuck Asher, President, Thermal R&D Manufacturing

"After 25 years, I decided to sell my company and I underestimated what was involved in the selling process. When interviewing Matt, I was impressed with his experience and ability to close deals in this economic environment. He effectively closed my transaction and I don't know how I would have been able to sell my company without him. I can now retire peacefully."

Tim Foster, President, Specialized Testing Inc.

Additional Testimonials are available on our website and upon request.



Matt Coletta, CBB, CBI, M&AMI
Co-Founder / Managing Partner

DRE# 01417096 / 01009458

Matt is the Co-Founder and Managing Partner of M&A Business Advisors – **The Leader in Business Sales and Acquisitions**. He has more than 25 years experience representing Sellers and Buyer in the CONFIDENTIAL sale of Businesses in a wide range of industries. Each Seller and Buyer receives the same personalized, quality service from Matt no matter how large or small. He is considered one of the most "Active Deal Makers" in California and is consistently in the top 10% industry-wide. He is an active member of M & A Source, the International Business Brokers Association (IBBA) and the California Association of Business Brokers (CABB).

Matt knows that selling or buying a business can be a complex, intimidating and time-consuming process. He is committed to making this process a smooth and fair experience for all parties involved.

- Licensed California Broker since 1989
- Bachelor of Science Degree in Finance and a Professional Designation Degree in Real Estate Development from SDSU/UCLA
- Certified Business Broker (CBB) from California Association of Business Brokers (CABB)
- Elected President of the California Association of Business Brokers in 2016 and an active Board of Directors Member since 2013
- Committee Chair and Instructor—teaches the CABB re-certification course for the Certified Business Broker (CBB) designation
- Certified Business Intermediary (CBI) from International Business Brokers Association (IBBA)
- Awarded the Lifetime CBI Designation in 2017 by IBBA
- Awarded the Chairman's Circle Award by IBBA for being a Top Producer and Influencer in the industry
- Merger and Acquisition Intermediary (M&AMI) from M & A Source



M&A Business Advisors®

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